



Kalamazoo County
 201 W. Kalamazoo Ave.
 Kalamazoo, MI 49007
 269-383-8967

BID-TAB
LAWN CARE AND SNOW REMOVAL SERVICES- RFP 2025012

May 7, 2025, at 10:00 A.M. Local Time

Vendor	Focus Land and Landscape	Naylor Landscape Management		
Attended Pre-Bid Meeting	Yes	Yes		
Bid Form	Yes	No		
Certifications and Assurances	Yes	No		
Pricing Structure				
Weekly Lawn Maintenance:	\$6,075 - Annual	\$3,164.56 – Per Season		
Monthly Edging:	\$450 - Annual	\$653.45 – Per Season		
Weed Control:	\$1,445 - Spring	\$1,040.64 – Landscape-Beds/Residential		
Weed Control:	\$660 – Late Spring/Summer	\$989.96 – Ground Sterilant		
Fertilization and Soil Treatments:	\$1,550 – Annual	\$1,699.81 – Per Season		

Spring Clean Up:	\$615 – Annual	\$1,167.16 – Per Season		
Fall Clean Up:	\$1,290 - Annual	\$3,116.47 – Per Season		
Clear Branches, Debris, and Trash:	\$65 per man per hour +\$15 per cubic yard disposal			
Mulching and Minor Landscape Maintenance:	Incidental Cost: \$65 per man per hour +\$50			
Shrub Pruning:	\$940 – Per Occurrence	\$1,923.61 – Per Season		
Preventative Grub Control		\$481.62 – Per Season		
Snowplowing - Limited Seasonal	<p>Option A: \$9,600 – Seasonal 30” Parking Lot Snowplowing \$6,000 – Seasonal 30” Sidewalk Shoveling & Salting</p> <p>Option B: \$345 – Per Occurrence Parking Lot Snowplowing \$210 – Per Occurrence Sidewalk Shoveling & Salting</p>	\$2,931.79 – Per Season		
Salting Drives & Entries - Limited Seasonal		\$4,242.60 – Per Season		

Snow Shoveling Sidewalks - Limited Seasonal		\$4,552.66 – Per Season		
Salting Sidewalks - Limited Seasonal		\$5,358.93 – Per Season		
Parking Lot Salt Service	\$195 – Per Occurrence			